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1921

INDEXED

# NEOSHO NURSERIES Co.

*"Yours for Growing Satisfaction"*

NEOSHO, MISSOURI

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## PRICE LIST

*Subject to Change December 31st, 1921*

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**PRICES:** These prices are net f. o. b. Neosho, and are subject to stock being unsold. Transportation charges are paid by the purchaser upon receipt of the goods. If such charges were prepaid the prices would have to be higher. In any case, the purchaser pays for transportation.

**HOW TO FIGURE PRICES:** The quantity rates apply only on varieties of the same kind or class. For instance, any 5 apple trees secures the 5 rate, but 2 apple, 2 peach and 1 crabapple are charged at the each rate; 25 to 99 trees of a kind are charged for at the 25 rate. For instance, 50 apple trees 1 yr. XX cost \$25.00, but 100 apple, same size and age, cost \$40.00.

**TERMS:** Orders are payable 10% with order, the balance before shipment. If shipment is to be made after March 15, 1922, the balance is due on that date. If we sold on credit our prices would have to be higher to take care of the losses which a credit business always has to meet. Such a loss on one order might easily wipe out the profit on 100 orders.

**OUR OBLIGATION:** Every customer is entitled to receive, in good condition, sound, healthy trees or plants of the size, age and variety for which he pays. We will replace without charge any stock that does not reach the purchaser in good condition or that is not free from injurious insects or disease, provided we are notified within ten days of arrival of the goods and such stock is heeled in and held subject to our disposal. If you are not pleased with what you receive we want the opportunity immediately to correct any mistake.

**TRUE-TO-NAME:** Our methods of propagation and handling stock insure to the greatest extent the true labeling of our trees and plants. It is mutually agreed between the purchaser and ourselves that we are to be held liable for not more than the purchase price if any stock should by chance prove untrue to name.

**PARCEL POST:** Any tree less than 4 feet in height, small fruits and ornamentals, except shade trees, will be forwarded by Prepaid Parcel Post if you will add ten per cent to these prices. We will refund the difference if the postage is less.

**NOTE:** All shipments to Canada must go by express or freight.

**EXPRESS** is usually the quickest and most satisfactory method of shipment. Express charges are made on actual weights and delivery is made in the larger towns.

<b>EXPRESS CHARGES from Neosho.</b>		
	On 35 lbs.	On 100 lbs.
To Kansas City, Mo.-----	\$1.12	\$2.48
To Chicago, Ill.-----	1.66	4.08
To Cleveland, O.-----	1.84	4.58
To New York City-----	2.30	5.90
To Denver, Colo.-----	2.00	5.02
To St. Paul, Minn.-----	2.00	5.02
To New Orleans, La.-----	1.93	4.80
To San Francisco, Cal.-----	4.82	13.10

The approximate weight of express packages of 100 one-year "XX size" trees of various kinds is as follows:

100 Peach Trees, 7-16—9-16 in., XX size-----	85 lbs.
100 Apple Trees, 7-16—9-16 in., XX size-----	91 lbs.
100 Cherry Trees, 7-16—9-16 in., XX size-----	76 lbs.
100 Pear trees, 7-16—9-16 in., XX size-----	81 lbs.

**FREIGHT** charges are made on actual weight except on less than 100 lbs., in which case you pay for 100 lbs. Large shipments go by fast freight and when necessary in refrigerator cars.

**SIZE OF FRUIT TREES:** We grade or sort our fruit trees by caliper or diameter about two inches above the point where the grafted or budded top puts forth. The heights given are from actual measurement of all varieties dug last season. These heights vary from year to year according to the growing season. Moreover, varieties of the same class or kind differ in growing habit, some naturally grow taller, some insist on branching, some grow more shapely tops. A short, stocky tree is much better than a tall, spindly specimen. You must cut off part of the top anyway when you plant your trees except with sour cherries.

**REPLACEMENTS.** We do not promise to replace stock that fails to grow because the life of trees and plants depends upon conditions over which we have no control. The chief causes of failure after nursery stock is received are: drying out in the sun or wind or freezing in the cold; failure to properly prune the roots and tops; crowding the roots into small holes cut out of the sod; failure to tramp the soil firmly about the roots; lack of proper care and attention.

**YOURS FOR GROWING SATISFACTION.** That is our motto. The inexperienced find our catalog a big help in starting right, and even experienced growers and horticulturists endorse our "Inside Facts of Profitable Fruit Growing" and our "How to Beautify Your Home Grounds." Our customers like our stock. Many of them say so. Moreover, more than 41% of our retail sales comes from old customers.

FIRST NATIONAL BANK, NEOSHO, MO.

June 21, 1921.

To Whom It May Concern:

We are very well acquainted with the men in charge of the Neosho Nurseries Co., and do not hesitate to say you can depend absolutely upon any statement they make as being correct, and if any mistake of any kind should occur in your dealings with them we know you will not have any trouble whatever in getting it corrected.

(Signed) E. C. COULTER,  
Cashier.

**CHANGES IN ORDERS:** Tell us on your order if we shall make any changes in sizes or even varieties, adjusting prices according to this price list.

**APPLE**—Ada Red, Baldwin, Black Ben, Collins Red, Delicious, Duchess, Jonathan, King David, Livland, Maiden Blush, McIntosh, Melon, Northern Spy, Paragan, Red Astrachan, R. I. Greening, Rome Beauty, Spitzenburg, Stayman, Wagener, Wilson Red, Winesap, Yellow Newtown, Yellow Transparent, York Imperial.

	Two-year Caliper	Average Height	Each Rate	5 Rate	25 Rate	100 Rate
XXX	11-16 up	5 ft. 3 in.	.85	.75	.60	.50
XX	5-8—11-16	4 ft. 8 in.	.75	.65	.50	.40
X	1-2—5-8	4 ft. 3 in.	.65	.55	.40	.30

**APPLE**—One-year—Same varieties as two-year with addition of Grimes Golden double worked, Wealthy and Winter Banana.

	Caliper	Average Height	Each Rate	5 Rate	25 Rate	100 Rate
XXX	9-16 up	4 ft. 10 in.	.85	.75	.60	.50
XX	7-16—9-16	4 ft. 1 in.	.75	.65	.50	.40
X	5-16—7-16	3 ft. 4 in.	.65	.55	.40	.30
	3-16—5-16	2 ft. 4 in.	.55	.45	.30	.20

**CRABAPPLE**—One-year only and same prices as one-year apple, Excelsior, Florence, Hyslop.

**PEACH**—Alton, Arp Beauty, Belle of Georgia, Carman, Champion, Crosby, Early Elberta, Early Rose, Elberta, Elberta Cling, Eureka, Greensboro, Heath Cling, Hiley, Illinois, J. H. Hale, Krummel, Late Crawford, Late Elberta, Lola, Mayflower.

	One-year Caliper	Approx. Height	Each Rate	5 Rate	25 Rate	100 Rate
XXXX	11-16 up	5 ft.	.70	.60	.50	.45
XXX	9-16—11-16	4 ft. 3 in.	.65	.55	.45	.40
XX	7-16—9-16	3 ft. 8 in.	.60	.50	.40	.35
X	5-16—7-16	3 ft. 1 in.	.45	.35	.30	.25
	3-16—5-16	2 ft. 5 in.	.30	.25	.20	.17

**CHERRY**—One-year.—Early Richmond, Montmorency, English Morello.

	Caliper	Approx. Height	Each Rate	5 Rate	25 Rate	100 Rate
XXX	9-16 up	3 ft. 4 in.	1.10	1.00	.90	.80
XX	7-16—9-16	2 ft. 9 in.	.80	.70	.60	.50

**PLUM**—One-yr.—Abundance, America, Burbank, DeSoto, Endicott, French Damson, Green Gage, Italian Prune, Lombard, Omaha, Red June, Shropshire, Wild Goose.

	Caliper	Approx. Height	Each Rate	5 Rate	25 Rate	100 Rate
XXXX	11-16 up	6 ft. 2 in.	.85	.75	.70	.65
XXX	9-16—11-16	5 ft. 4 in.	.75	.65	.60	.55
XX	7-16—9-16	4 ft. 6 in.	.65	.55	.50	.45
X	5-16—7-16	3 ft. 10 in.	.55	.45	.40	.35
	3-16—5-16	2 ft. 11 in.	.45	.35	.30	.25

**APRICOT**—One-year—Same prices as Plum. Blenheim, Royal, Superb, Tilton.

**PEAR**—Standard—One-year — Anjou, Bartlett, Bosc, Clapp Favorite, Comics, Garber, Keiffer, Lincoln, Seckel, Winter Nelis.

	Caliper	Approx. Height	Each Rate	5 Rate	25 Rate	100 Rate
XXX	9-16 up	4 ft. 9 in.	1.00	.90	.80	.75
XX	7-16—9-16	3 ft. 10 in.	.90	.80	.70	.60
X	5-16—7-16	2 ft. 11 in.	.75	.65	.55	.45
	3-16—5-16	2 ft.	.65	.55	.45	.35

**QUINCE**—Orange, Rea's Mammoth, Van Deman.

	Approx. Height	Each Rate	5 Rate
XX	3 to 4 ft.	1.25	1.15

**DWARF PEAR**—Angouleme (Duchess), Anjou, Bartlett, Seckel.

	Two-year Caliper	Each Rate	5 Rate
XX	5-8 up	1.20	1.00
X	1-2—5-8	1.00	.85

**GRAPE**—One-year No. 1 and two-year No. 1.

	Each Rate	5 Rate	25 Rate	100 Rate
Agawam (Red—Midseason) -----	.25	.22	.20	.15
Barry (Black—Midseason) -----	.25	.22	.20	.15
Brighton (Red—Early) -----	.30	.27	.25	.20
Campbell Early (Black—Early) ---	.25	.22	.20	.15
Concord (Black—Midseason) ----	.20	.17	.15	.10
Delaware (Red—Early) -----	.30	.27	.25	.20
Diamond (White—Early) -----	.25	.22	.20	.15
Eclipse (Black—Very Early) -----	.30	.27	.25	.20
Herbert (Black—Midseason) ----	.30	.27	.25	.20
Moore Early (Black—Early) ----	.25	.22	.20	.15
Niagara (White—Midseason) ----	.25	.22	.20	.15
Wilder (Black—Midseason) -----	.25	.22	.20	.15
Worden (Black—Early) -----	.25	.22	.20	.15

**RHUBARB ROOTS**—Two-year.

Each Rate	5 Rate	25 Rate	100 Rate
.14	.09	.07	.05

**HORSE RADISH**—Strong Roots.

Each Rate	5 Rate	25 Rate	100 Rate
.14	.09	.07	.05

**ASPARAGUS**—Two-year—Reading Giant, Martha Washington.

5 Rate	25 Rate	100 Rate	500 Rate	1000 Rate
.04	.03	.02	.01½	.01¼

**BLACKBERRY**—Early Harvest, Early King, Eldorado, McDonald, Mercereau, Snyder, and Lucretia Dewberry.

Each Rate	5 Rate	25 Rate	100 Rate	300 Rate	500 Rate	1000 Rate
.12	.10	.08	.06	.04½	.04	.03½

**RASPBERRY**—Cumberland, Cuthbert, Kansas, St. Regis. Prices same as on Blackberry.

**GOOSEBERRY**—Downing, Houghton, Josselyn, Oregon Champion.

Each	5	25
Rate	Rate	Rate
.40	.30	.25

**CURRENT**—London Market, Perfection, Red Cross, White Grape.

Each	5	25
Rate	Rate	Rate
.40	.30	.25

**STRAWBERRY**, Standard — Aroma, Klondike, Lady Thompson, Ozark Early, Senator Dunlap, Son's Prolific.

Per	Per	Per	Per	Per	Per	Per	Per	Per
25	50	75	100	200	300	500	1000	
.35	.60	.80	1.00	1.80	2.40	3.50	6.00	

**Everbearing, Progressive.**

Per	Per	Per	Per	Per	Per	Per	Per	Per
25	50	75	100	200	300	500	1000	
.60	1.10	1.50	1.80	3.20	4.20	6.00	10.00	

NOTE.—Strawberry plants can be shipped by Prepaid Parcel Post if you will add 10 per cent for postage to above prices.

**LILAC**

Each	5	25
Rate	Rate	Rate

Common Purple	-----	.45	.40	.35
Budded Varieties	-----	.60	.55	.50

Madame Abel Chatenay (White, double), President Grevy (Blue, double).

**CLIMBING VINES**

Each	5	25
Rate	Rate	Rate

Boston Ivy	-----	.50	.45	.40
Clematis, Japanese	-----	.50	.45	.40
Honeysuckle, Halls	-----	.30	.25	.20
Trumpet Vine	-----	.25	.20	.15
Wisteria, Japanese	-----	.50	.45	.40

**IRIS**—Black Prince, Celeste, Flavescens, Madame Chereau, Perfection (purple and lavender), Queen of May, Sans, Souci, Siberian Blue.

5 Rate, .05	25 Rate, .04	100 Rate, .03
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**PEONY**—Couronne d'Or, Delachei, Dorchester, Duchess de Nemours, Duke of Wellington, Festiva Maxima, Jeanne D'Arc, La Tulipe, Madame Lebon, Nigricans, Prince Imperial.

Each Rate, .50	5 Rate, .40	25 Rate, .35
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# ROSES—Field Grown, one-year.

	Each	5	25
	Rate	Rate	Rate
Annie Miller (Pink) -----	.75	.65	.60
Climbing American Beauty (Red) -----	.75	.65	.60
Conrad F. Meyer (Pink) -----	.90	.80	.75
Dorothy Perkins (Pink Climber) -----	.50	.40	.35
Excelsa (Red Climber) -----	.50	.40	.35
General Jacqueminot (Red) -----	.90	.80	.75
Gruss an Teplitz (Red) -----	.90	.80	.75
Maman Cochet (Pink) -----	.90	.80	.75
Marshall P. Wilder (Red) -----	.90	.80	.75
Paul Neyron (Pink) -----	.90	.80	.75
Snow Queen (White) -----	.90	.80	.75
William R. Smith (Pinkish White) -----	.90	.80	.75

# SHRUBS

	Size	Each	5	25
		Rate	Rate	Rate
Althea -----	2—3 ft.	.40	.35	.30
Barberry, Japanese -----	2—3 ft.	.40	.35	.30
Deutzia, Lemoinei -----	1½—2 ft.	.50	.45	.40
Deutzia, P. of R. -----	2—3 ft.	.45	.40	.35
Dogwood, Siberian -----	1½—2 ft.	.40	.35	.30
Golden Bell -----	1½—2 ft.	.40	.35	.30
High Bush Cranberry -----	1½—2 ft.	.40	.35	.30
Honeysuckle, J. B. -----	2—3 ft.	.40	.35	.30
Hydrangea, A. S. -----	1½—2 ft.	.60	.55	.50
Hydrangea, P. G. -----	1½—2 ft.	.60	.55	.50
Japan Quince -----	1½—2 ft.	.40	.35	.30
Japanese Rose -----	1½—2 ft.	.40	.35	.30
Prairie Rose -----	2-yr.	.45	.40	.35
Rosa Rugosa -----	2-yr.	.60	.55	.50
Snowball -----	1½—2 ft.	.40	.35	.30
Snowberry -----	2—3 ft.	.40	.35	.30
Spiraea Van Houttei -----	3—4 ft.	.40	.35	.30
Syringea (Mock Orange) -----	2—3 ft.	.40	.35	.30
Weigela Rosea -----	2—3 ft.	.40	.35	.30

# HEDGE PLANTS

	Size	5	25	100
		Rate	Rate	Rate
Barberry, Japanese -----	1½—2 ft.	.35	.30	.25
Barberry, Japanese -----	2—3 ft.	.40	.35	.30
Privet, California -----	2—3 ft.	.15	.12	.10
Privet, California -----	3—4 ft.	.20	.17	.15
Privet, Amoor R. No. -----	2—3 ft.	.30	.25	.20
Privet, Amoor R. No. -----	3—4 ft.	.35	.30	.25
Privet, Ibota -----	2—3 ft.	.30	.25	.20
Privet, Ibota -----	3—4 ft.	.35	.30	.25
Spiraea Van Houttei -----	1½—2 ft.	.25	.20	.15
Spiraea Van Houttei -----	2—3 ft.	.30	.25	.20
Spiraea Van Houttei -----	3—4 ft.	.35	.30	.25

# VIOLETS—Single Sweet.

Per	Per	Per
25	50	100
.75	1.30	2.10

SHADE AND ORNAMENTAL TREES		Each	5	25
	Size	Rate	Rate	Rate
Bechtel Crab	2—3 ft.	1.00	.90	.80
Black Walnut	4—5 ft.	.45	.40	.35
Elm, American White	6—8 ft.	.80	.70	.60
Elm, American White	8—10 ft.	1.00	.90	.80
Green Ash	6—8 ft.	.80	.70	.60
Green Ash	8—10 ft.	1.00	.90	.80
Linden, American	3—4 ft.	.60	.55	.50
Maple, Norway	6—8 ft.	1.75	1.60	—
Maple, Silver	8—10 ft.	1.00	.90	.80
Maple, Silver	10—12 ft.	1.25	1.15	1.05
Maple, Sugar	6—8 ft.	1.75	1.60	—
Poplar, Carolina	6—8 ft.	.45	.40	.35
Poplar, Lombardy	6—8 ft.	.45	.40	.35

## NUT TREES

Budded or Grafted, adapted for Northern States.  
Shipped direct from Nursery in Pennsylvania.

PECAN—Busseron, Butterick, Greenriver, Indiana, Marquardt, Niblack, Posey.

ENGLISH WALNUT—Franquette, Mayette, Rush.

### Prices on Pecan and English Walnut:

1½ to 2 ft.	\$1.75 each	\$17.50 per dozen
2 to 3 ft.	2.00 each	20.00 per dozen
3 to 4 ft.	2.25 each	22.50 per dozen
4 to 5 ft.	2.50 each	25.00 per dozen
5 to 6 ft.	2.75 each	27.50 per dozen

**BLACK WALNUT**—Ohio, Stabler, Thomas.

1½ to 2 ft.	\$1.50 each	\$15.00 per dozen
2 to 3 ft.	1.75 each	17.50 per dozen
3 to 4 ft.	2.00 each	20.00 per dozen
4 to 5 ft.	2.25 each	22.50 per dozen
5 to 6 ft.	2.50 each	25.00 per dozen
6 to 7 ft.	2.75 each	27.50 per dozen
7 to 9 ft.	3.00 each	30.00 per dozen

Catalogs of Nut Trees or Evergreens will be mailed upon request.